



VOL. II

WINNIPEG, MAN., JULY, 1926.

No. 7



—Photograph taken from an aeroplane.

FIRST GRAIN FLEET OF THE SEASON FROM FORT WILLIAM, BREAKING THROUGH ICE,  
EN ROUTE TO BUFFALO, MAY, 1926.

# Pool Contract is Binding

## Saskatchewan Court of Appeal Upholds Pool Contract and Gives Pool Amount Claimed for Breach of Contract.

That the contract signed by all members of the Pools is sound in law and binding upon Pool members is the decision of the Saskatchewan Court of Appeal, handed down on June 21, in the action of the Saskatchewan Wheat Pool against Leon R. Zurowski of Southey, for breach of contract. This decision reverses the judgment of Mr. Justice Embury before whom the case was tried. Mr. Justice Embury's judgment, delivered on December 11, 1925, was:

That there was no completed contract between the Pool and Zurowski; that the Pool was not entitled to collect 25 cents a bushel for non-delivery of grain but that if entitled to any damages they were merely nominal.

In the appeal the counsel for Zurowski pleaded:

1. That there was no completed contract between the Pool and Zurowski.

2. That the Pool had not taken out the license of a primary grain dealer as required under the Canada Grain Act.

3. That the contract was not enforceable because it was in restraint of trade.

4. That even if Zurowski was liable by the terms of the contract, the Pool was not entitled to recover 25 cents a bushel as provided in the contract but only the amount of its actual loss from not receiving delivery of the 1590 bushels of grain sold by Zurowski, amounting to approximately, \$50.00.

Separate judgments were handed down by Mr. Justice Turgeon, Mr. Justice Martin, and Mr. Justice Lamont. Chief Justice Sir Frederick Haultain and Mr. Justice McKay concurred in the judgment of Mr. Justice Lamont.

### Justice Lamont's Judgment.

On the plea that there was no completed contract between Zurowski and the Pool Mr. Justice Lamont found that the contract was completed. Zurowski had acted as a member of the Pool

and these actions were "consistent with a recognition on the part of the defendant that once the requisite number of contract signers had been obtained the document signed by him was to constitute a binding contract."

On the contention that the Pool should have taken out the license of a primary grain dealer, Mr. Justice Lamont held that the content of the form for the use of primary grain dealers showed that it is not applicable to the Pool. "In my opinion," his judgment reads, "the licensing provisions of the Canada Grain

Act were never intended to apply either to a group of farmers marketing the grain grown by themselves through the agency of one or more of their members, or to a corporation composed only of producers marketing co-operatively only the grain grown or owned by its shareholders."

In the course of a long examination of the argument of the defence that the Pool was an institution operating in restraint of trade, Mr. Justice Lamont quoted Lord Chancellor Birkenhead in a co-operative case that "a contract which is in restraint

(Continued on Page 21.)

## Telling the Pool Story Abroad

At the meeting of the Board of the Central Selling Agency, in Winnipeg, July 5—6, W. J. Jackman, director of the Alberta Pool, was commissioned to go to Argentina to investigate the possibilities of organizing a wheat pool in that country, and also to see if arrangements could be made to secure authentic and reliable reports on the Argentine wheat crop.

Mr. Jackman was one of the



W. J. JACKMAN,

Director, Alberta Pool, who will visit Argentina on behalf of the Pool.

organizers of the Alberta Pool and is one of the representatives of the Alberta Pool on the Board of the Central Selling Agency. He has thus the necessary experience on the organizing, handling and selling ends of Pool administration to enable him to discuss with representative Argentinian farmers every feature of the Pool system of marketing. Argentina produces roughly 200,000,000 bushels of wheat of which about 125,000,000 is available for export as wheat or flour. There is thus a large exportable surplus which could be handled by a pool.

### Australia as Well.

The wheat growers of Australia have been experimenting with voluntary state pools for a few years, but as they have no contract and no central selling agency, the pools have not been very successful. The two Australian delegates to the International Wheat Pool Conference held in St. Paul, Minn., in February, were deeply impressed with the Canadian Pools and especially with the democratic form of organization and the inter-provincial co-operation in the formation of the Central Sell-



H. W. WOOD,

Pres. Alberta Pool, who will tell Australian farmers how to form a Pool.

ing Agency. The Australian Pool advocates wanted representatives from the Canadian Pools to visit Australia and help them to re-organize their Pools on the Canadian model. The Board of the Central Selling Agency have acceded to the request and at the last meeting they appointed H. W. Wood, President of the Alberta Pool, G. W. Robertson, Secretary of the Saskatchewan Pool, and C. H. Burnell, President of the Manitoba Pool, to visit Australia and tell the Australian farmers how the Canadian Pools came into existence, how they are organized and how they function. All three are devoted to the Pool and zealous co-operators; they have experienced the ups and downs of farming and are just the men required to tell the Australian farmers where to look for economic salvation.



G. W. ROBERTSON,

Secretary, Saskatchewan Pool, who also will go to Australia.

## Alberta Pool and U.G.G. Fail to Agree

The following joint statement was issued on July 12, by the representatives of the United Grain Growers and the Alberta Wheat Pool, on the Board of the proposed handling company:

The negotiations between the United Grain Growers and the Alberta Pool, which have been going on for several months, and which had been carried to the point where there was complete agreement between the United Grain Growers and the Pool as to the terms and conditions of the arrangement, have broken down on the one question of who should be manager of the new elevator operating company, which was to be formed to operate all the elevators of the Company and the Pool in Alberta, and which was to be carried on by a board of eight members, four of whom came from the Pool Board and four from the United Grain Growers Board.

The United Grain Growers' representatives on the proposed new board suggested that one of the Pool directors should be president of the new company, and that Mr. McRory, manager

of the United Grain Growers' office in Calgary, should be manager.

### Propose New Manager

The Alberta Pool representatives on the board suggested that one of the United Grain Growers' representatives should be president, and that a man of recognized standing in the elevator business and not previously connected with either the Pool or the U. G. G. should be secured as manager. The chief objection of the Pool representatives was that if Mr. McRory were retained as manager there would be a great deal of criticism in the province on the ground that the old United Grain Growers management was being continued.

The United Grain Growers' representatives on the proposed new board urged chiefly that Mr. McRory had in a large measure the confidence of the farmers of Alberta, both Pool and non-Pool; that he had demonstrated his ability in managing the 180 elevators owned by United Grain Growers in Alberta, and that, from the point of view of the success of the new

operating company, it was a mistake to drop him, when there was nothing against him, for a new man who would have to familiarize himself with the whole system and organization.

It was found impossible to reach an agreement on the point and it was decided to continue for the time being under the existing arrangements under which the Pool and the Company have worked in Alberta since the Pool was organized three years ago.

The relationship between the Company and the Alberta Pool has always been of the most harmonious kind since the Pool was organized three years ago, and it was the unanimous opinion of both the Pool and the United Grain Growers Boards that there was not only no reason why this should not continue in the future, but that it was highly desirable that it should continue. It was felt by all that the organizations built up after many years of effort could not be destroyed by attacks from without, but could only be injured by internal dissension, which both Boards are determined to avoid.

# IN THE GRAIN BIN



By R. M. MAHONEY, Manager

## ONE OF OUR POOL MEMBERS

Often when I am making up material for my section of The Scoop Shovel, it strikes me that if I could mention people, places or things known or known of by even some of the readers, it would make decidedly more interesting reading than to deal issue after issue with the very matter-of-fact things which it is necessary I write, and ask the members to read about, a good many times each year. It is essential, of course, that a good deal of space be given to such subjects as "The reason so much grain goes tough," "the reason you only got a certain price for your grain," and so on. At the same time, even considering that there is much information which we want and feel we must get to the country, it is hard to continuously study very dry practical matters, and that is why I like to occasionally get away from advice and instructions on what you can do or what you can't do; what you must do and what you musn't do, when I make up this "grain" section of our paper.

A few evenings ago I had the opportunity of meeting for the first time an outstanding member of the Manitoba Wheat Pool, and going over the evening's experience in the office this morning, it occurred to me that the other members might be as interested in hearing about him as I was in meeting and talking with him. The member I



PREPARING FOR A POOL CROP ON THE FARM OF H. W. BROWN, SPERLING.

speak of is interesting (if that is the proper word), to us particularly, from the viewpoint that he delivered more grain than any other individual Manitoba member to the 1924-25 Pool. I have not asked his permission to tell you about him; possibly he may object to having his business advertised, as it were. However, I hardly think he will take serious exception to my remarks! I have met him and talked with him and he seems to be

a pretty reasonable sort of fellow, so I am going to take a chance on his criticism, at the same time truly hoping that he will not feel I am entitled to criticism.

The producer and member whom I have in mind, is Mr. H. W. Brown, of Sperling, Manitoba Wheat Pool contract No. 1127, Coarse Grain contract No. 2122. Of course, only wheat was pooled the first year and Mr. Brown delivered a total of 13,090 bushels through the 1924-25 Pool. When the first interim payment was sent out a year ago his cheque amounted to almost \$5,000. His next interim payment cheque was for more than \$2,000, and in addition he received a cheque for nearly \$800 as his final payment—all this on top of the initial payment at time of delivery of his grain. This seems quite worth while, but in making up our deduction certificates within the past couple of weeks, we find that Mr. Brown has contributed to the reserve and elevator funds in the Manitoba Pool the sum of \$441.67, which amount is placed to his credit and is drawing interest.

## Joined Coarse Grain Pool

One might easily figure that a man producing this quantity of grain could feel he preferred to look after the selling of it himself, rather than turn it over to someone else for sale; it would be easy to feel that a man who had this much wheat in the Pool would not want to sign up his coarse grains, or that a man who had made such a contribution to the reserve and elevator funds might feel he would like the cash rather than the credit to his account. Not so Mr. Brown. He liked the Wheat Pool so much that he joined the Coarse Grains Pool, and as to there being any complaint or dissatisfaction over the \$441.67 deducted from the proceeds of his grain, there not only has been no complaint but this man has, with his sons, signed up all the land they control in the Sperling district, to a Pool elevator, agreeing to support the elevator by putting all of their grain through the Pool and the Pool elevator for the next five years; agreeing to pay their share of the cost of operation and agreeing to have deducted from the proceeds of this grain their proportionate share of the cost of the Sperling elevator.

## Back of Pool Idea

At the elevator meeting held June 28 (at which I met Mr. Brown), he showed keen interest in the sort of an elevator to be built, and particularly in the sort of dump we would be installing and the size of the scale, as the biggest part of his grain is delivered in trucks or hauled in in wagons pulled by Fordson tractors.

It is decidedly gratifying, particularly to an of-

ficial of the Pool, to have the privilege of meeting and knowing, even slightly, a man of Mr. Brown's standing; a man who is back of the Pool idea and the Pool organization with all of the grain grown on the huge tract of land controlled by him, with his sons, and who is ready to support the Pool in every way he possibly can. And I appreciate even more the opportunity of telling the rest of the Pool members this morning of what Mr. Brown has done and is doing. A good many of the grain producers of the West would, I am sure, find many lessons and much encouragement in a real story of the life of this successful farmer—a story of the hardship, the labor, the patience and the co-operation with his fellowmen which have brought him to his present position. I only regret that I haven't the ability, the time or the necessary knowledge to put it all down here, but I believe that this brief outline of what he has done and is doing as a Pool member will prove not only interesting and perhaps inspiring, but also encouraging to every reader.

#### A BENEFIT AND HELP

It is odd how things sometimes happen. After writing the above article the other morning. I met a prominent business man of Winnipeg who has interests scattered throughout the West, and whom I have personally known for some time. He had just completed a trip through the country, and he told me that he was indeed gratified to hear the favorable comments that he had on the Pool, particularly in view of the fact that many conflicting stories are circulated in the city, some people claiming that the Pool is going back, the members are not staying with it, they are dissatisfied, and various reports of that nature.

#### Pool Stabilizes Prices

This gentleman told me that in all of his conversations with Pool men he had not met one man who was disloyal or unenthusiastic. However, the one thing that stuck out in his mind was a conversation he had with a big farmer who did not belong to the Pool and who had just sold 18,000 bushels of wheat, but who told him that he was signing the Pool contracts. My friend asked him "why". His reply was that it was his firm belief that the Pool had been the means of raising prices, of stabilizing prices, and as a consequence, had been the means of his securing as good a price as he had for his wheat, even though he was a non-pool farmer. He said: "My neighbors are in; my friends are in; the Pool has helped me and my grain will help it. I owe it to myself, to my neighbors and to the Pool to give it my support. That is why I am signing the Pool contracts."

It seems to me that when men with this quantity of grain, who undoubtedly make quite a study of marketing conditions, decide that the Pool has been a benefit and a help, then the present members and the present officers and employees can feel quite proud of what has been accomplished.

R.M.M.

#### NEW CROP INITIAL PRICE

The Central Selling Agency's Directors have set the following initial advances for the coming crop—all these prices are basis in store, Fort William:

1 Northern Wheat .....	\$1.00	per bus.
3 C.W. Barley .....	.30	" "
2 C.W. Oats .....	.34	" "
1 N.W. Flax .....	1.50	" "
2 C.W. Rye .....	.70	" "

## Campbell Bill in the Senate.

The Campbell bill to amend the Canada Grain Act having passed the Commons without a division came up for consideration immediately afterwards in the Senate. The bill was introduced by Senator Willoughby of Moose Jaw who gave a very comprehensive summary of what was involved in this demand on the part of the grain producers of the West. He claimed that the farmers were simply demanding a right they had always enjoyed until the revision of the Grain Act last year when this right had been taken from them. After some discussion Senator Ross, the leader of the conservative party in the Senate, moved that the bill be referred to the committee on Banking and Commerce. This was agreed to and the bill came before the committee the following day. The case for the farmers was again presented by T. J. Murray, K.C.

and C. H. Burnell, President of the Manitoba Pool and the case for the Grain trade by Dr. Magill and I. Pitblado K.C. The board of grain commissioners were also called and all three members of the Board appeared and gave evidence. The Senate committee held ten sessions on the bill and finally decided to report it back to the Senate without recommendation. But the end was not yet in sight. The Senate again took up consideration of the measure in committee of the whole and although they held five sessions the preamble had not passed when Parliament dissolved and all work in both Houses ceased.

Two amendments were proposed to the original bill in the Senate by Senator Laird of Regina but neither had been voted upon when the end came. One was to pass the bill but have it come into force only at a later

date by proclamation of the Governor in Council. The other consisted of a clause that aimed to give the Pools the power to select and purchase an elevator at any country point, the price to be fixed by arbitration provided the parties could not agree. Another amendment was suggested by Senator Calder of Saltcoats who spoke vigorously against the bill in the form that it had been passed by the Commons. He suggested that the old clause, which for years seemed to have satisfied both parties, be reinserted and that if there was any dispute with respect to its interpretation the matter could be fought out in the courts by the Pools and the grain trade. This suggestion was endorsed on the Liberal side by Senator Beique, but whether it would finally have been passed by the Senate as a whole or not it is impossible to say.



## THE SCOOP SHOVEL

Official Organ of  
MANITOBA CO-OPERATIVE WHEAT PRODUCERS  
LIMITED

### MANITOBA WHEAT POOL

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"CO-OPERATION—SERVICE AT COST"

WINNIPEG, MANITOBA, JULY, 1926

### THE POOL AND THE CONTRACT

The decision of the Saskatchewan Court of Appeal in the Zurowski case, details of which will be found on another page of The Scoop Shovel, is supremely satisfactory in that it leaves nothing in doubt as to the legal validity of the Pool contract. The court found that the contract was legal and enforceable, and that the Pool was entitled to collect the amount of 25 cents a bushel, as set forth in the contract, for violation of the contract with regard to delivery of wheat. Zurowski was ordered by the court to pay the full amount claimed by the Pool, namely, \$397.50, being 25 cents a bushel on 1,590 bushels, and the costs of the action.



While it is thus satisfactory to have assurance of the legal soundness of the contract and that it can be enforced against the member who chooses deliberately to break it, as co-operators we must clearly recognize that loyalty to the cause must spring from

the desire to co-operate. A co-operative institution exists to give service and economic benefit to its members, and the members themselves must help to achieve these ends. There must be real co-operation throughout the entire institution. When, however, as in the Pool, the interest and welfare of the members depends upon the proper carrying out of the obligations voluntarily assumed by each member, it is obvious that much hurt would be done the institution if members were free to please themselves whether or not they lived up to their agreement. That is why it is necessary to enforce the contract; it is for the good of the institution as a whole that the contract is

enforceable by law. Legal resort for the enforcement of the contract is like the spare tire on an automobile; nobody wants to use it, but it is there when necessity says that it must be used. There has been comparatively very little contract breaking in the Pool; it is gaining members every day and is resting firmly on the loyalty of its members because it is accomplishing the purposes for which it was created.

### THE CAMPBELL BILL

The Campbell amendment to the Canada Grain Act died with the dissolution of parliament. Whether or not it would have secured a majority in the Senate it is impossible to say, but it can be said that the case for the western farmer impressed a large number of senators, and we won many to our side during the hearing before the Senate committee. Here again many could not see why the farmer should not have the right to say to what terminal his grain was to be shipped when all terminals were under government supervision and all grain was government inspected and government weighed.

The grain trade, of course, laid heavy emphasis on the private investment in line and terminal elevators, making this, in fact, their main argument against the bill, and it was plain some senators were fearful of injuring this investment. To me it is an astonishing thing that men who clearly recognized the right of the men who had grown the grain and whose livelihood was in it to earn all the value of the product of their labor, should be so responsive to the claims of those whose business is simply a toll on the farmer's labor, and who moreover operate on a yearly license which can at any time be revoked if the public interest demanded it.

But even on the basis of investment this warm solicitude for the grain trade was unjust. The trade represented the investment in line and terminal elevators at \$85,000,000. This figure obviously includes properties which are now owned by the Pools (the Pools own nearly one-third of the terminal space), but let us take it as it stands. According to figures of the Dominion Bureau of Statistics the investment of farmers in the three prairie provinces is approximately \$2,750,000,000, or nearly 33 times the investment in elevators. If investment has to be the basis of establishing rights then the farmers have it all over the grain trade. They have enough of an investment to entitle them to very much more than they have ever asked for.

As a natural and legal right and as a right accruing from investment, the farmers are entitled to

say to what terminal elevator their grain shall be shipped. Through an unlucky political accident the Campbell Bill has not become law, but the fight at Ottawa has given the East a better knowledge of the Wheat Pools than it had before, and we can say that we have now the sympathy and support of a large section of the eastern public.

### HOSPITAL ELEVATOR

Another forward step towards getting the grower the full value of his grain, was taken by the Pool, when at the last meeting of the Central Board it was decided to operate Pool Terminal No. 1 as a hospital elevator to care for cars of off-grade or mixed grains.

It is the intention of the Pool management to take cars of mixed or rejected grain, which may be billed to the Pool Terminals, and clean or separate them, and after making a charge which will take care of the overhead costs and allow a small margin of profit to the terminal, return the full proceeds on each car to the grower. A few cars of mixed grain were treated in this manner last year, but owing to the limited terminal space available it was not then possible to care for the large number of cars which should have been treated. Owing to the purchase of the Saskatchewan Co-operative Elevator Company's terminals by the Saskatchewan Pool, there will now be ample terminal space to care for a very much larger volume of Pool grain.

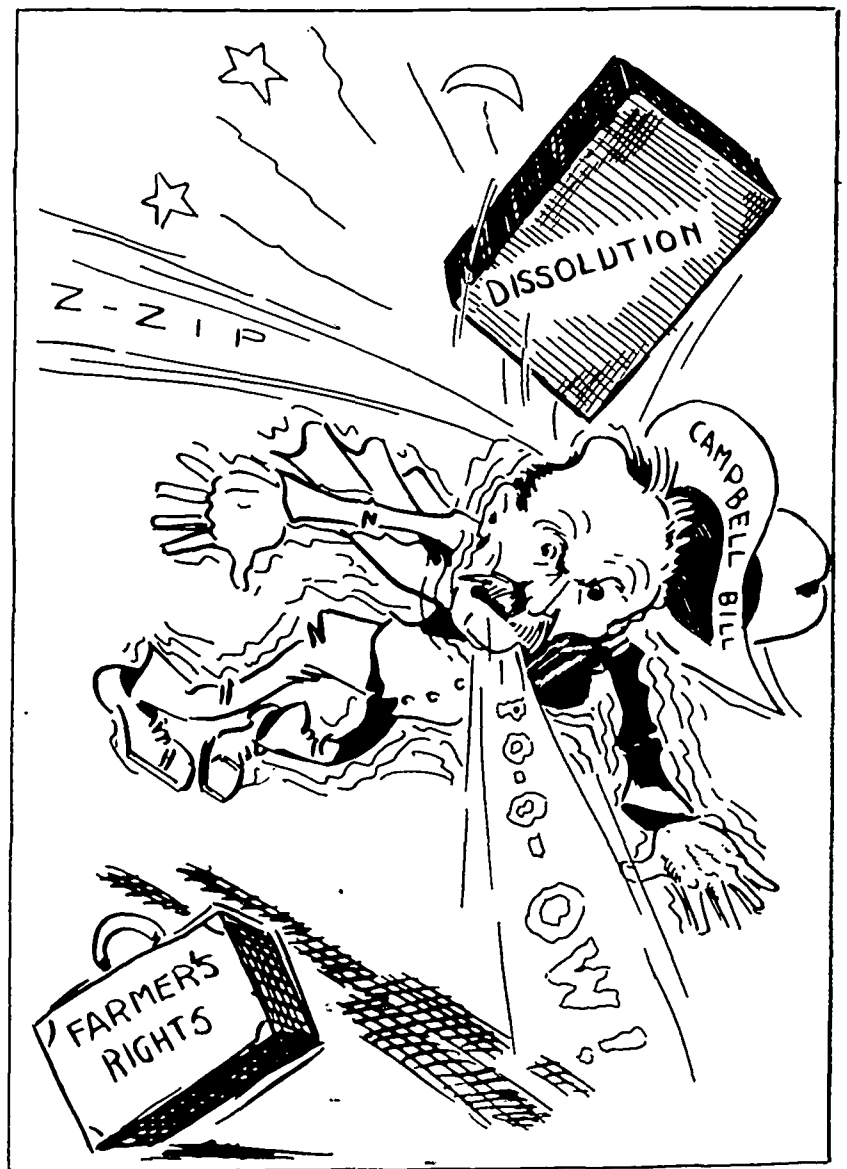
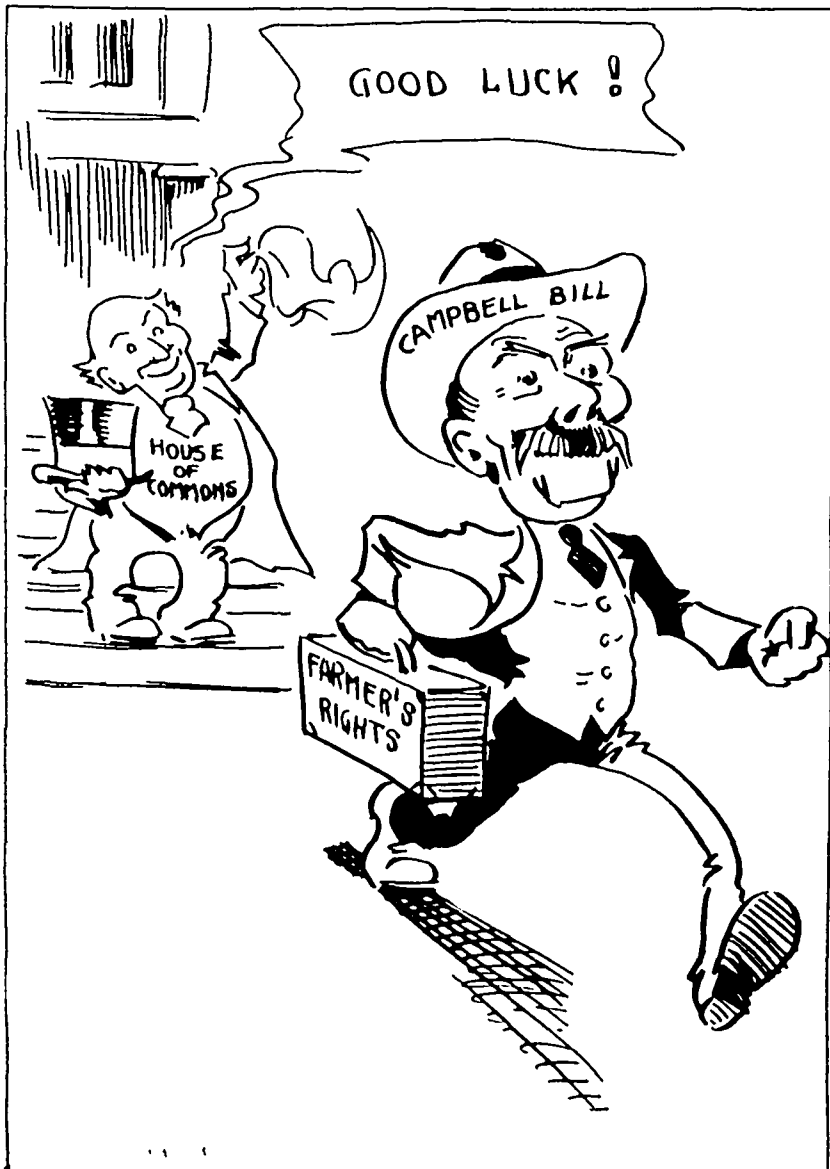
This new arrangement, hereby No. 1 will be used as a hospital elevator, will be of immense value to those growers who are unfortunate enough to have mixed grain or grain rejected for wild oats. All such cars should be loaded over the platform and billed direct to the Pool, except in cases where there is a Pool elevator. Last year, on the few cars of mixed grain which we separated, we made a handsome saving to the growers; in two cases which I remember, one received \$166 and the other \$175 more than if their shipments had remained as mixed grain.

Get your neighbor into the Pool in order that he may receive full value for his grain.

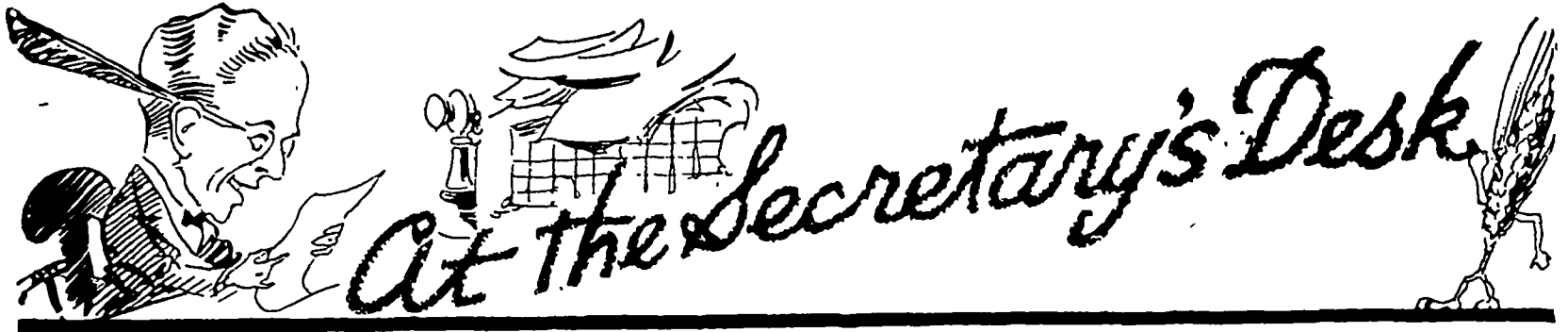
### POOL PAYMENTS

Before the end of this month a second interim payment on Pool wheat will be made. This, it must be noted, is not the final payment. The final payment on wheat will probably be made round about the same time as last year.

The directors of the Central Selling Agency hope to be able to clean up this year's Coarse Grain Pool by August 1, and the final payment on coarse grains will be made as soon after that date as possible. That the Coarse Grain Pool can be closed out at this early date and the balance coming to members paid out without further division, is the reason for no second interim payment being made on coarse grains.



WHO THREW THE BRICK?



By F. W. RANSOM, Secretary

### SECRETARIES! NOTE THIS

1. All resolutions passed by the locals at their annual meetings should be mailed so that they are in our hands before Saturday, July 24th.

2. Send in your lists of local officers and members of shipping committees immediately, so that their names may be printed in The Scoop Shovel for the information of the members.

3. Send in your bill for expenses and hall rent as soon after the meeting as

possible, so that they may be straightened up without delay.



— or Sooner.

### LOCAL ANNUAL MEETINGS

At the time of writing, July 14th, a number of local annual meetings have been held, and from reports received so far, the attendance has been better than last year.

The gratifying feature of these meetings is the growing interest displayed by the members. This is evidenced by the number of resolutions that are coming in to this office. They indicate that there is going to be some discussion at the Brandon annual meeting over the relationship between the Pool and the U. G. G. There are quite a number of these resolutions, and they show in no uncertain language, strong opposition to any board or joint control; to any suggestion of dual management or duplication of ownership.

Other resolutions deal with the return of terminal earnings on platform loaded grain, increasing the field service to extend that work among the non-English-speaking members, and other matters of organization.

Last year there were 250 delegates at the Brandon annual meeting; this year there should be 340. At the local meetings the members have had the opportunity of hearing full reports on the year's work; the estimate of overhead expenses and the costs of the Pool for the whole year; the activities of the organization department; the Pool elevators. The activities of the Pool during the past year have all been gone into, and the delegates will come to the Brandon meeting more informed and better prepared for discussion than ever before.

### NOTICE TO SECRETARIES OF LOCALS.

Notify all those officers who were not in attendance at the local annual meeting, of the position to which they were elected on that occasion.

### FIELD SERVICE

The field men during the past year have been engaged in the following activities:—

1. Last winter their whole time was taken up with meetings. They arranged 350 meetings, the total attendance at which was over 28,000. A full report on these was given in the March number of the Scoop Shovel.

2. Securing two crop reporters for each municipality. We have, at the present time, 170 crop reporters, including one woman, and they are now reporting every week. This is another of the numerous instances of voluntary help given by members, and an evidence of the spirit of cooperation.

3. Canvassing for Pool elevators. But this was only done at the request of the people in the Pool elevator districts.

4. Checking up on non-deliveries. A full report of this will be made later, but the indications are, that any contract breaking is infinitesimal.

### ORGANIZATION

Victory in warfare, success in political campaigns, progress in religious and social welfare, the achievement of commercial or economic power are each and all the result of good organization.

A live Pool means a strong active organization, and that only comes from attention to detail.

There are 91 chairmen of locals, 91 secretaries, 450 secretaries of shipping committees besides a large number of committee men, and we have work for all of them and lots of it. All these secretaries have the following duties to perform:—

1. To issue permit forms to those members who have feed and seed for sale. No member need write in to Winnipeg for a permit; he can get it right near home from the secretary.

2. To answer letters. We are continually writing to secretaries asking for information as to the location of members, why letters have been returned, as to non-delivery on the part of some member, or about a complaint that we may have received.

No good business office neglects to reply to letters.

3. Advertising pays. When meetings or drives are arranged it is necessary to advertise. We send out the posters to the secretaries and we expect them to put them up at fence corners and in conspicuous places. Don't hide your light under a bushel! Spread information, tell everybody—good advertising means large crowds and better response. If the secretary neglects to respond to



the call, the cost of printing and postage is money wasted.

4. Meetings. A meeting can be arranged whenever and wherever a number of members so desire. It is not necessary always to have it one of

**SERVICE**



For and With a Smile.

the whole local; if members in any school district or locality wish to get together to discuss, or resolve upon matters concerning the Pool, all they have to do is to notify the nearest secretary and he will call the meeting.

5. Resolutions. This is important. Opinions expressed on paper have influence; resolutions carry weight, and particularly so when they come in large numbers—it adds strength to the demand. Last winter we asked secretaries of locals and secretaries of shipping committees to forward resolutions to their representatives at Ottawa. These were very effective, perhaps more so than is generally realized. We have called in the past and will again in the future. A detail, yes, but a mighty important one.

#### Remuneration

For attending to all this work, what are these secretaries paid? Nix, that's all! The only reward is the satisfaction they have in knowing they are helping on a good cause. Farmers in Western Canada have done this kind of work for twenty-three years, and have built a Pool that is the admiration of the whole western world. There is no one who better understands the spirit of co-operation—it is another term for "being neighborly."

The Pool is a partnership business, every one has to take some active part. It is this voluntary labor that is the vital part of the organization—the spirit that is the soul of the movement.

#### TRAVELLING EXPENSES OF DELEGATES

We are asked as to the travelling expenses of delegates who come in to the annual meeting by automobile.

By-law No. 10, Clause 20, states: "Railway transportation expenses and a per diem allowance of \$3.00 (now changed to \$4.00), shall be paid by the company to all delegates attending general meetings of the Company"; so, therefore, any delegate coming by car may charge for his car expenses any sum that does not exceed his railway fare from starting point to Brandon, and return. He may walk, come by car or aeroplane; his expenses may be much or little; he may charge an amount equal to, but not more than the railway fare.

#### INTERNATIONAL POOL CONFERENCE

"I wish to thank you for forwarding us a copy of the proceedings of the International Wheat Pool Conference. I was busy seeding when it arrived and put it on one side. Since then have had time to thoroughly digest it. It is most interesting and instructive.

"I was thinking of writing and saying how much I appreciated it, when I saw in the Scoop Shovel that others had already done so, so I join with them in tendering my congratulations on such a successful conference and the part our own Pool representatives played in it."

"A. R. HADLAND, (Hadland Bros.),"

"Woodnorth, Man."

## Sapiro Libel Suit Settled Amicably

The libel action brought by Aaron Sapiro against the Leader Publishing Company, of Regina, and the Star Publishing Co., of Saskatoon, has been settled out of court. This case was first tried before Mr. Justice MacDonald who gave judgment in favor of the defendant newspapers. Mr. Sapiro carried the case to the Saskatchewan Court of Appeal which, in a unanimous judgment, ordered a new trial. This new trial has been avoided by the defendant newspapers publishing the following statement, and, it is understood, agreeing to certain other conditions which have not been made public:—

"The actions commenced by Mr. Aaron Sapiro, the co-operative expert of Chicago, against The Leader Publishing Company, Ltd., and The Star Publishing Company (Saskatoon), Limited, in which Mr. Sapiro claimed the sum of \$200,000 damages for alleged libel contained in certain articles appearing in The Morn-

ing Leader on the 16th February, 1924; 18th February, 1924; The Saskatoon Daily Star, 16th February, 1924; 19th February, 1924; and The Saskatoon Phoenix, 18th February, 1924, have been amicably settled.

"These articles were published in good faith, the newspapers considering it their duty in view of the conditions existing at the time of publication, to disseminate the contents of the articles to the public generally. The said articles contain serious charges against the character of Mr. Aaron Sapiro; and we, having since the publication of the articles investigated the matters further and found that there is no foundation for any of the statements which reflect upon Mr. Aaron Sapiro personally, hereby unreservedly withdraw all statements contained in the said articles which in any way reflect upon the personal character of Mr. Aaron Sapiro, and hereby tender apology for same."

#### SASK. FARMERS UNITE FORCES.

The Saskatchewan Grain Growers Association and the Farmers Union of Canada were formally amalgamated at a joint convention of the associations at Saskatoon on July 15. The new association is The United Farmers of Canada, Saskatchewan Section. The union of the two bodies was effected on the following basic principles: The closed door for business meetings; no interlocking directorates; no subsidies from commercial or other organizations; a two-year term for elected officials; the association to be non-sectarian and non-political; members to be bona fide farmers.

The amalgamation to become legally effective will require a special act of the provincial legislature and until this has been passed the two associations will continue to function, with a special board of trustees to act as a co-ordinating agency.



This page conducted by the MANITOBA CO-OPERATIVE DAIRIES, LTD., WINNIPEG

President: Wm. Grotike, Stonewall  
 Vice-President: N. Breton, Letellier  
 Secretary-Treasurer: Gordon W. Tovell, Winnipeg  
 Manager: Alex McKay, Winnipeg

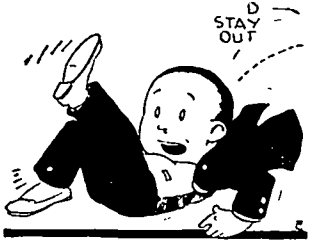
#### Directors

W. R. Wood, Winnipeg  
 G. Hildebrandt, Whitemouth  
 W. A. Black, Beausejour  
 G. Fjeldsted, Gimli  
 Chas. Tully, Reaburn.

### BURDENS ON THE PRODUCER

The butter market has declined very materially since the last issue of The Scoop Shovel owing largely to the very unsettled conditions in Britain, due to the coal strike and other disturbances which reduced the buying power of the consuming public, which lowered the export price of dairy products, and this in turn affected the general price the world over. Though dairy products are really a necessity it is a noticeable fact that when

prices go down in our own country—and this is also true of our neighbor to the south—the consumption increases very rapidly so that prices usually adjust themselves in a very short time, so producers should not become discouraged. The producer who produces the finest quality at all times regardless of market fluctuations is the one who wins out in the long run.



Shaking a Burden.

#### Local Agents

This is a time when strict economy in production and manufacture has to be practised if we are going to make a success of our business. Let us look into all departments and examine our efficiency both in producing as well as marketing. A very marked waste and a burden on the producer of cream is the existence of so many local agents canvassing the people for their cream. We do not find fault with any company who sends out one or two men who are an asset to the dairy industry in being able to disseminate information and help along dairying in general, but the local agent is usually a man who knows nothing about the industry and who simply tells things about the different companies, intended to destroy the confidence of the producer in the other companies. Usually these tactics act as a boomerang on the company whom he represents. Men who scatter these stories are a burden on the industry. The shipper of cream should not have to be told where he should ship his produce in this enlightened age of co-operative progress the world over. When one of these agents approaches a co-operative shipper the first question which should be asked him is: "Why does your company want our cream?"

Is it to make more money for the shipper or is it to add to the profits of the company for which you are the agent?" You all know the principle of co-operation is that all profits in the handling of products belong to the producer. The reverse is true of private companies; all profits belong to shareholders of the particular company.

#### Who Are You Working For?

The question to be answered is: Are you working for yourself or some other fellow who sits back and takes in profits without exerting himself? You are working for yourself, of course. You don't intend slaving for somebody else if you know it and can help it. Then where is the necessity of the local agent? We fail to see. The Manitoba Co-operative Dairies, the peoples' own company, has no agents with the exception of one man who travels out from the creamery principally for the purpose of establishing a contact with shippers and refuting, for our own protection, some of the false statements persistently circulated by the local agents. There is one question you, as producers, should ask yourselves, and that is: Who pays these disturbers? Is it not the cream shipper? Then why this useless expense?

We have had many letters complaining about the actions of this little group of canvassers, but the only thing that we can do is to explain that they are part of the competitive system and a charge upon the industry, and after that to impress upon you that if you ship your cream to the Manitoba Co-operative Dairies and give the co-operative movement your full support, you will be freed from the obligation of supporting these gentlemen.

#### U.S. DAIRY CO-OPS.

Preliminary figures recently compiled by the Division of Agricultural Co-operation, U.S. Department of Agriculture, indicate that the farmers' associations marketing dairy products transacted business during 1925 of approximately \$350,000,000. The 1,775 associations reporting made sales amounting to \$335,900,000. As over 2,000 associations are listed, the total figure of \$350,000,000 is conservative.

One thousand and seventy associations reporting the amount of business handled in 1924 give a total of \$306,295,000. The above figures indicate an increase of about 9 per cent. for 1925 as compared with 1924.

The above figures do not include sales by producer members of milk bargaining associations although such sales are made at the direction of the association. Were such data available the total amount of co-operative business by dairy farmers would be increased materially.

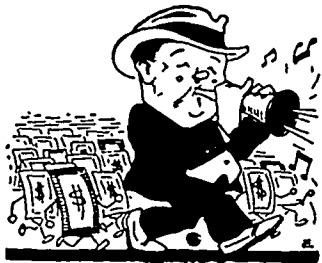


This page conducted by UNITED LIVESTOCK GROWERS LIMITED, WINNIPEG

## TWO PER CENT POOL DIVIDEND

Patronage dividend cheques totalling \$34,315.43 have been mailed to nearly nine thousand shippers who sent cattle to be marketed through the cattle pool during the year which ended on June 30th. This is the third successive annual patronage dividend to be paid by the cattle pool and brings the total of dividends paid to over \$110,000 returned to producers through this co-operative method of marketing livestock. The annual

dividends paid represent only a part of the benefit of this method of marketing, because the pool has been a strong factor on the market and, in addition, has improved the distribution of Western livestock and has secured enlarged outlets for our cattle. There have



The Pool Piper.

been many occasions when it could be confidently stated that prices were higher than they would have been had the pool not been in existence.

## CO-OPERATIVE SHIPPING INCREASING.

The total number of cattle marketed through the pool in the year just closed was 44,929 and the total valuation was \$1,710,771.53. The number of cattle handled through the pool is smaller than during the previous year, which is accounted for by the very heavy country buying done during the fall and early winter months. Market conditions at that time offered a very favorable opportunity to country buyers to make profits, and they made very strenuous efforts to secure as many cattle as possible. Since that time co-operative shipping has shown a large increase, and it is doubtful if buyers will be able again at an early date to repeat their performance of last fall.

Figuring on a per car basis, the dividend paid would amount to more than \$19.00 per carload of cattle, a dividend several times in excess of that ever paid by any other co-operative livestock marketing organization on the continent. On all cattle the average payment is in excess of 75c per head, while on the better grades it ranges from \$1.00 to \$1.75 per head, and in exceptional cases up to \$2.00. In terms of price it is equivalent to from 10c to 15c per 100 lbs. on the better grades of cattle.

There is a strong movement at the present

time in all three provinces towards increasing the volume of livestock shipped co-operatively. A large volume makes for better results, and there is every reason to believe that the cattle pool will be a still stronger factor in the future than in the past.

## A PROVINCIAL CO-OPERATIVE LIVESTOCK MARKETING ORGANIZATION FOR MANITOBA

Following the interprovincial conference on co-operative livestock marketing, at Regina, held a short time ago, the United Farmers of Manitoba have taken steps to bring about the organization of a provincial association for co-operative livestock marketing similar to those already established or under way in Alberta and Saskatchewan. At the meeting of the Central board of the association on June 17th, it was decided to call a meeting to be held in Winnipeg on August 5th, of representatives of U.F.M. locals which are co-operatively shipping and of organized shipping associations in Manitoba. This meeting will consider the question of getting co-operative livestock marketing in Manitoba on a contract basis. Several U.F.M. locals and associations have already either established, or taken steps towards establishing, the use of the contract in their own locals, and the idea of making use of the contract plan is gaining favor in Manitoba, as has already been the case in the other provinces.

At the Regina conference it was arranged to establish an interprovincial committee on co-operative livestock marketing, one representative to be appointed from each province. Mr. A. J. M. Poole, president of the United Farmers of Manitoba, has been appointed pro tem. to represent Manitoba on that committee. He will act until the meeting of shipping association representatives on August 5th is held, and that body will be asked to select the representative to act after that date.

## ELKHORN ON CONTRACT BASIS

The local contract plan has been successfully inaugurated by the Elkhorn Co-operative Livestock Shipping Association. E. A. R. Bates was chairman, and Hugh Bate was secretary, of the provincial organization which successfully conducted a membership campaign leading to the signature of some one hundred and twenty livestock contractors.



## Manitoba Co-operative Poultry Marketing Association Limited

W. A. Landreth, President and Field Organizer

A. W. Badger, Vice-President      D. W. Storey, Sec'y-Mgr.

### DIRECTORS

W. A. Landreth, Lauder

D. W. Storey, Hartney

A. W. Badger, Carman

W. S. Patterson, Boissevain

### DIRECTORS

Geo. Gordon, Oak Lake

W. B. Martin, Shoal Lake

C. Howden, Goodlands

C. C. Milne, Morden

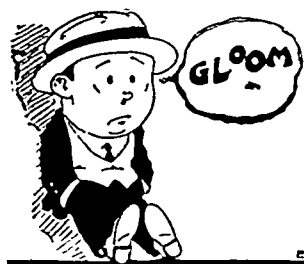
Dr. H. N. Thompson, Vird'n

Head Office: Hartney, Manitoba

## FINAL PAYMENT FOR SECOND POOL PERIOD

Our Second Pool Period ended June 30th, and final payments have been made covering this period on basis of extras 26c, firsts 24c, seconds 20c and crax 14c. During this period 35 cars, or 14,088 cases, or 422,648 dozen have been handled. Markets during this period have been fairly steady, although wider spreads have been noticeable between lower grades, and seconds at times have been hard to dispose of at reasonable prices. We feel sure our shippers will be well satisfied with these prices.

During the second pool period the percentage of lower grades has increased, but not as much as might have been expected. It remains for our producers to give better care to their eggs in hot weather, by swatting the old roosters



He Didn't Pool.

and gathering eggs as often as possible to insure freshness. Up to the end of the second pool period a volume equal to seventy-five cars has been handled with a value of approximately \$250,000. On account of weakness of the market during the past three weeks, the advance price has been decreased to 20 cents per dozen, and it is doubtful, if the market continues weak, whether we can maintain this advance. Two factors have been mainly responsible for lower prices; first, heavy receipts for this season of the year, especially in the east where receipts did not start until late in the season; second, no export business. Eggs are being delivered and sold in England by other countries at much less than they can be exported from Canada. We are told Siberian eggs are being sold in England at 26c per dozen. Packers would appear to be satisfied with present stocks in storage, consequently present production must be forced into consumption and prices must be attractive to force eggs into consumption during hot weather. It would also appear that packers are not anxious to put

seconds into storage after last years experience. Until receipts fall off very considerably, it is doubtful if prices will improve. However, we have experienced a good market during time of heavy receipts, and feel sure our producers should be well satisfied.

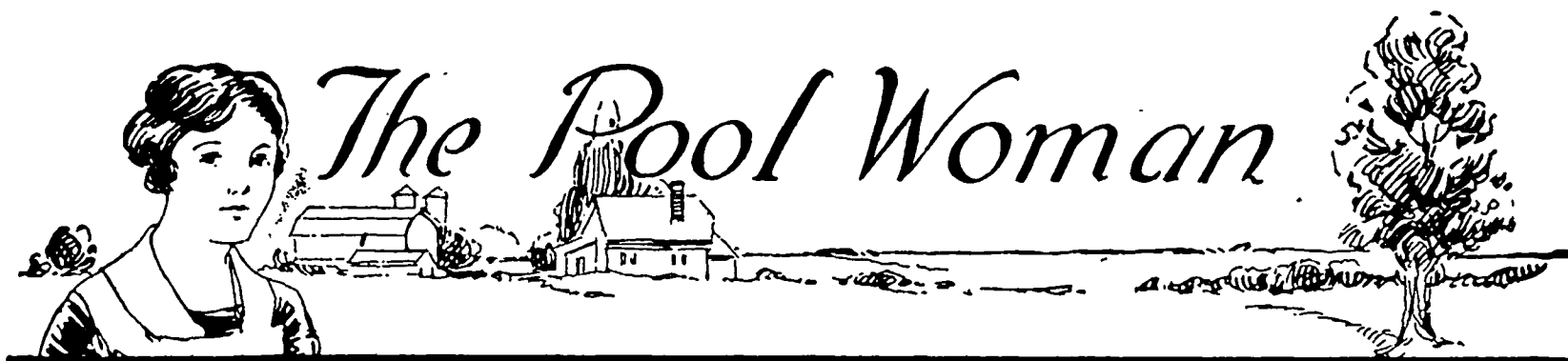
## SUCCESS AT BRANDON FAIR

Our exhibit of eggs at Brandon was very successful, obtaining first prize in open class for every entry, as follows: 12 dozen specials, 12 dozen extras, 12 dozen firsts and one case (30 dozen) in cartons. Our Major M. W. Brook of Neepawa egg station, who is not only in charge of Neepawa egg station, but responsible for the grading at all our stations, was instrumental in putting up this exhibit, and a great deal of credit is due Mr. Brook for the splendid selection of eggs made at Neepawa egg station. It demonstrated the quality of product which members of this Association are putting on the market. High scoring on points was made in every class. The co-operative tent at the Fair, which we shared with the other pools of the province proved very valuable, and many interested producers and others took the opportunity of calling and getting first hand information and literature from us.

## LIVE POULTRY

Under the direction and with the co-operation of the Provincial Extension Service, culling of flocks will commence about July 20th, and marketing will begin about a week later. The following is the proposed itinerary, which however may be subject to change; Miniota, Lyleton, Melita, Benito, Ethelbert, Kelwood, Reston, Elgin, Crandall, Waskada, Napinka, Kenville, Sifton, Birnie, Pipestone, Minto, Hamiota, Deloraine, Lauder, Swan River, Makinak, Cypress River, Somerset, Oak River, Medora, Hartney, Minitonas, Laurier, Elm Creek, Belmont.

We trust all our producers where possible, will take advantage of this opportunity of having their flocks culled for laying purposes, and thus improve their laying strain, with the ultimate result of higher egg production at less cost. Why keep the boarder hen if she is not a producer? Here's your opportunity; do, not miss it. No cost except leg bands, and incidental driving expense of the culler. Notice will be given in due course to districts obtaining this service regarding the time culling will be done. L. P. T. cars will be used to market this poultry which, it is expected, will be sold in New York. An advance equal to about 75 per cent. of value will be made on shipping day, same as dressed poultry. Live poultry will be graded according to weight and quality.



# The Pool Woman

By A. BLANCHE GIBSON

## WOMEN'S CO-OPERATIVE GUILDS

Pool women will be interested to know that at a recent conference of the League of Nations Commission, held in Geneva, the only woman member was Frau Freulich, of Austria, president of the International Co-operative Women's Guild. Today, when we see women holding positions of responsibility, engaging so widely in commercial, political and educational work, it is interesting to us, as co-

operators, to realize that the co-operative movement has done much in the opening of doors to greater opportunity for women. Many of the early co-operators encouraged women to take part in public life. Jacob Holyoake, one of the pioneers of the co-operative movement, in 1857, in conjunction with several advanced women founded the first woman's paper, "Woman's Journal."

In the same year he published a political manifesto demanding the franchise for women, and one



MISS LLEWELYN DAVIES,  
English Co-operative Leader.

of the last articles he wrote was on behalf of woman suffrage.

### The Education of Woman

It is significant of the change in ideas concerning women in public life, that at the formation of the English Women's Co-operative Guild in 1883, Mrs. A. D. Acland, one of its founders, and its first secretary, deprecated women speaking on platforms, or sitting on committees. Other leaders in the Guild, however, were convinced that public speaking was necessary to stir women to an active interest in co-operation and the social problems which concern women as well as men, and quickly proved their ability to address meetings and their efficiency as members of educational and management committees. The Women's Guild, which was formed with the object of educating women in co-operation and social and in-

dustrial questions, is in its own words "A self-governing organization of women, who work through co-operation for the welfare of the people, seeking freedom for their own progress, and the equal fellowship of men and women in the home, the store, the workshop, and the state." The Guild, through its branch committees, and co-operative schools, has accomplished much in the education of women. At meetings of branch committees, lectures are given, papers read, debates held, on various subjects such as co-operative or social questions. At the co-operative summer schools, there are classes for women where subjects of special interest to women are studied.

### More Light

We realize the importance of the Women's Guild when we remember that at the time of its formation women were not supposed to take an interest in things outside the home. Today women have equal opportunity with men to develop their capacities, and the Women's Co-operative Guilds have played a large part in securing this reform. The English Guild now has 51,421 members, the Scottish Guild 26,080 members. These two, with guilds in other countries are all united in the International Co-operative Women's Guild, a body which owes its existence to the pertinacity and courage of Miss Llewelyn Davies, who for 32 years was general secretary of the English Guild.

Someone has said that an ignorant man is an ignorant individual, but an ignorant woman is an ignorant household. "There is no darkness but ignorance." And the world needs more light.

There is an Eastern fable which tells of a father who, desiring to test the reflective powers of his two sons, gave them each an equal sum of money and told them to buy something which would fill all the rooms of a certain house.

The first son bought an immense load of hay which he stuffed into the rooms until all was used, but the house was not filled.

The second son bought as many candles as there were rooms and placed a lighted candle in each room, and the whole house was filled with light.

Welcome the light!

E. H.

### ELECTION SPOILS TRIP

Miss Agnes McPhail, M.P., has announced that, owing to the dissolution of parliament, her trip to Europe, to which we referred last month, has been postponed, until after the election at least.

# Co-operation At Home and Abroad

## ONTARIO FARMERS WILL FORM WHEAT POOL

That action should be taken to form a wheat pool in Ontario was the decision of the Board of the United Farmers of Ontario Co-operative Company, at a board meeting held in Toronto on June 17. As stated in *The Scoop Shovel* last month officials of the Co-operative Company and the U.F.O. held preliminary conferences with C. H. Burnell, President of the Manitoba Wheat Pool and decided to lay before the full board the proposition to form a wheat pool. The Board met on June 17, and after a careful consideration of the subject, passed the following resolution:

"This board, recognizing the success of the wheat pools in Western Canada, and believing that the same plan can be used to similarly benefit the farmers of Ontario, authorize that action be taken to form a wheat pool in this province as part of the activities of the United Farmers Co-operative Company, Limited."

The proposition will come before the annual meeting of the Co-operative and the annual convention of the U.F.O., in December, when plans for organizing and securing contracts will probably be announced.

## MANITOBA CO-OPERATIVE LEAGUE

For the purpose of encouraging the development of co-operative institutions, promoting education in co-operative principles and practice and to consider legislation affecting the co-operative movement, the Manitoba Co-operative League was formed at a meeting of representatives of the various co-operative bodies in the province, held in Winnipeg on July 10.

This League is to take the place of the Advisory Council on Co-operative Marketing appointed last year, the Council formally dissolving to prepare the way for an organization representative of the whole co-operative movement in the province.

The meeting adopted a constitution setting forth its ob-

jects, the essential features of a co-operative institution which would entitle it to membership in the League, and the ideals of co-operation.

The following were elected directors of the League: F. W. Ransom, G. W. Tovell, W. A. Landreth, A. J. Axelson, R. B. Dickinson. Hon. A. Prefontaine greeted the delegates, expressed faith in co-operation and stated he would be glad to be kept advised of the progress of the League. George Keen, secretary of the Co-operative Union of Canada, was also present and assisted in the drafting of the constitution.

The others present were: F. W. Ransom of the Manitoba Wheat Pool; A. J. Axelson of the Starbuck Co-operative Association; R. B. Dickinson of the Solsgirth Co-operative Seed Oat Growers' Association; A. McKay of the Manitoba Co-operative Dairies, Ltd.; Dr. Camsell of the Austin Co-operative Store; W. A. Landreth of the Manitoba Co-operative Egg and Poultry Association; W. Grainger of the Woodridge Co-operative Association; Alex Percy of the Dugald Co-operative Association.

## WHEAT BOARD FUND FOR CO-OPERATION

By order in Council dated February 7, 1925, the Minister of Finance at Ottawa was authorized to distribute \$560,000 of the surplus \$757,000 left by the Wheat Board among the following provinces in the proportions given: Saskatchewan, 50.75 per cent; Manitoba, 23 per cent; Alberta, 20 per cent; Ontario, 4.75 per cent; Quebec, 1.15 per cent; British Columbia, 35 per cent.

The share of the Province of Manitoba amounted to \$128,800. This sum the provincial government has invested in Canadian National Railway 5 per cent bonds, guaranteed by the Dominion Government, and by an act passed at the last session of the provincial legislature this investment with the interest thereof was vested in a Board of Trustees to be

known as "The Co-operative Marketing Board" whose duties are to use the money accruing from this investment in the promotion of co-operative marketing of agricultural products in the province.

The members of the Board are: Hon. A. Prefontaine, Minister of Agriculture, chairman; W. A. Landreth, R. D. Colquette, F. W. Ransom, G. W. Tovell, Prof. H. C. Grant, G. H. Brown. The Board had its first meeting on June 8, when it appointed as its secretary, P. H. Ferguson, M.S., who was lecturer in rural economics at Manitoba Agricultural College. Mr. Ferguson was instructed to get in touch with all co-operative institutions in the province and report on them.

## U.S. POOLS HANDLED TWENTY MILLION BUSHELLS

Ten wheat pools with nearly 90,000 members, marketed approximately 20,000,000 bushels of wheat during the 1925-26 season. These pools are located in Indiana, Minnesota, North Dakota, South Dakota, Nebraska, Kansas, Oklahoma, Texas, Colorado and Arizona. In numbers the Indiana association is the largest, having over 18,000 contracts in force with wheat growers. This association now operates under the name of Central States Soft Wheat Growers' Association and is serving farmers in Illinois and Ohio as well as Indiana. Eight of the ten pools are in a north and south band near the geographic centre of the United States.

The first of the state-wide wheat pools were formed in the Pacific Northwest in 1920 and 1921. These were the Washington, Oregon, Idaho and Montana Pools. All four of these have ceased to function, the Montana Wheat Growers' Association having discontinued activity in the fall of 1925. The oldest of the pools now active is probably the Oklahoma Wheat Growers' Association, incorporated in September of 1921.

During the 1921-22 season over 10,000,000 bushels of wheat

were handled by two associations; in 1922-23 eleven associations marketed approximately 21,000,000 bushels; in 1923-24 twelve associations marketed 27,000,000 bushels; and in 1924-25 ten associations marketed 28,000,000 bushels.

**SASK. POOL CHANGES**

Changes in the administration of the Saskatchewan Pool were officially announced on June 30th as follows:

"Mr. E. G. Hingley, of the Saskatchewan Municipal Hail Association, becomes manager of the Saskatchewan Wheat Pool (Saskatchewan Co-operative Wheat Producers, Limited) vice Donald M. MacRae, who has been joint manager of the Pool and Saskatchewan Pool Elevators, Limited, from their inception. Mr. MacRae will be manager of the re-organized Saskatchewan Pool Elevators, Limited.

Mr. J. D. Read (Wheat Pool treasurer) becomes treasurer of Saskatchewan Pool Elevators, Limited, under re-organization; the position of Saskatchewan Wheat Pool treasurer will be filled by Mr. S. G. Lowthian, at present holding the equivalent post with the Saskatchewan Co-operative Elevator Company, Limited. Mr. F. M. McLaren continues in charge of Saskatchewan Pool terminals. Mr. Geo. W. Robertson (Saskatchewan Wheat Pool) will remain as secretary to Pool and Elevator organizations."

**MILK CO-OPERATIVE WINS LEGAL BATTLE**

An excellent example of the results to be expected through united effort was attained by the Co-operative Pure Milk Association of Cincinnati, Ohio, in its recent libel suit against members

(Turn to Page 17.)



Clean to handle. Sold by all Druggists, Grocers and General Stores

**"Metallic" Ceilings**  
 Never crack or fall off.  
 Send for our Free Booklet "C" or ask your dealer for particulars.  
**Western Steel Products, Ltd.**  
 Amalgamated with Metallic Roofing Co.  
 WINNIPEG Ltd.  
 Branches—Regina, Saskatoon, Calgary, Edmonton, Vancouver 17

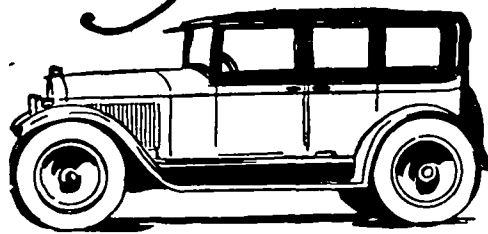
**AUTOMOBILES AWAY BELOW COST**

The tremendous popularity of Hudson and Essex Cars this season has swamped us with an overflow of used cars. It is imperative now that we "Let Them Go," and all prices are marked down away below cost. Never in all our history have we offered such wonderful values. Our floor is crowded with bargains which cannot be duplicated. Every car ready and not an excuse to offer for its performance.

*Impressive Examples of Strenuous Means Used to Clear Our Stock*

- McLaughlin Touring .....\$265
- Overland Touring .....\$245
- Hudson Touring .....\$385
- Gray Dort Touring .....\$275
- Chalmers Six Touring .....\$275
- Nash Touring .....\$425
- Reo Six Touring .....\$550
- Oakland Six Touring .....\$595
- Oldsmobile 4 Touring .....\$495
- Star Touring .....\$395

*We can save you*



**MONEY!!**

- 1923 Chevrolet Sedan .....\$595
- 1922 Chevrolet 2 Coupe ....\$495
- 1924 Ford Sedan .....\$475
- Master Six McLaughlin Sedan .....\$750
- 1923 Hudson Coach .....\$895
- Super Six Hudson Sedan ....\$750
- 1925 Advanced Nash Sedan .....\$1695
- 1925 Master Six McLaughlin Sedan .....\$1745
- 1923 Chandler Six Sedan \$1350

All Cars Subject to Prior Sale

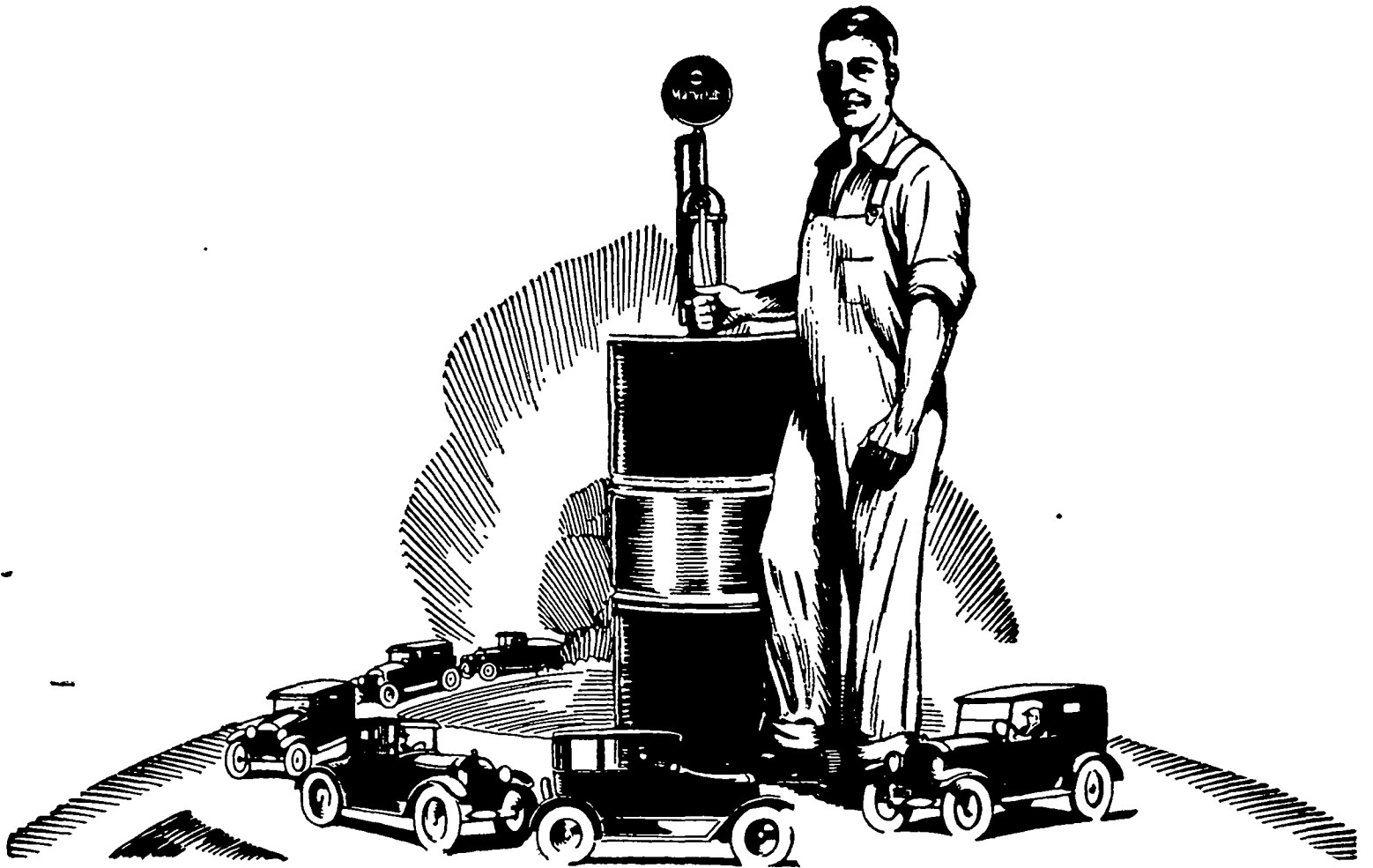
NO THRIFTY BUYER CAN AFFORD TO MISS THESE BIG REDUCTIONS.

**BUYERS, GET BUSY**

WRITE—WIRE—COME IN NOW. OPEN EVENINGS.

**BREEN MOTOR CO., LTD.**

247 MAIN ST., WINNIPEG.



## Ford Owners Everywhere are turning to Marvelube "F"

**A**CTUAL driving results have already converted thousands of Ford owners into exclusive users of Marvelube "F," the new Imperial Motor Oil for Fords. Ford owners have been quick to realize the new driving pleasure and operating economies which Marvelube makes possible.

Marvelube "F" successfully combats carbon!

It puts an end to engine knocks, draggy clutch action and worn out bearings, endows your Ford with new life, and cures transmission and brake band chatter.

Marvelube "F" is light-bodied and free flowing. It is made from a special grade

of Peruvian Crude Oil by the wonderful Marvelube Process.

Used regularly, it will end carbon trouble in your car, because its carbon content is reduced to the merest trace by the new Marvelube Process.

No other motor oil can give the same results as Marvelube "F," because *Imperial Oil Limited* controls Peruvian Crude and is sole owner and operator of the Marvelube Process:

Drain your crank case today and try Marvelube "F." It will bring a new power and smoothness to your engine, reduce its up-keep cost and preserve its resale value.

Marvelube "F" is on sale at all Imperial Oil Stations and by good dealers everywhere.

IMPERIAL OIL LIMITED



# Marvelube "F"

## MOTOR OIL

*Successfully combats Carbon*



of the Milk Exchange of the Chamber of Commerce.

By a unanimous verdict of the jury, after only 45 minutes of deliberation following court proceedings of nearly a week's duration, the association was awarded \$15,000 damages.

The suit was started as a result of an advertisement which appeared in the Cincinnati Times-Star and in a publication called "Facts" nearly two years ago. This was an attempt on the part of the members of the Milk Exchange to discredit the association through accusing it of poor and dishonest business practices such as the non-payment of debts and misappropriation of funds allegedly exacted from the members.

The purpose seems to have been to undermine the business standing of the association and to interfere with its membership program. The Milk Exchange represented a group of independent dealers to whose interest it would have been to have interfered with the natural spread of co-operative enterprise among the producers of the territory.

The association was able to produce evidence which proved its business practices to be entirely honest and to disprove the allegations of the defendants in every instance.—Michigan Milk Messenger.

**THE CO-OPERATIVE SPIRIT**

Sixty acres plowed and harrowed and 40 acres seeded, all in one day, has more the sound of some huge and highly motorized farm operation than a day's work with horses on an ordinary Manitoba farm. In actual fact, there was very little that was modern in the way it was done, old-fashioned neighborliness being the biggest factor.

When the neighbors of G. H. Haddon, who farms southeast of Birtle, Man., found that he was too ill to continue his work this spring they organized a "plowing bee." A string of 21 four and five-horse outfits formed a procession that sheared the stubble into black loam as if by magic. Business men from Birtle co-operated in providing lunch for the workers.

—Winnipeg Tribune.



If you could pay a visit to the Fairbanks - Morse plant and see for yourself the extremely careful workmanship that is put into these engines you would realize that every part is built as carefully as the parts in your automobile. Working parts are made to fit to within a fraction of the diameter of a hair. The "Z" has fewer parts subject to wear and these are carefully made — are drop forged and specially heat treated.

All this means longer life, freedom from trouble, more power. Every "Z" Engine delivers its full rated power, and it will do it year in and year out without "time off."

Write for prices and particulars

**THE CANADIAN Fairbanks-Morse COMPANY Limited** 483

Saint John Quebec Montreal Ottawa Toronto  
Windsor Winnipeg Regina Calgary Vancouver Victoria



**POOL MEMBERS!**

Co-operate with us, buy your Shirts and Overalls here. We buy direct from the factory, and ship direct to you, two-thirds of distribution costs are thus saved.

- No. 19—Striped Cottonade Overall, heavy 8 oz. cloth, made large and roomy; strongly sewn and gussets reinforced; six pockets; buttons rivetted on; heavy web elastic in braces. Sizes 34 to 44. Regular retail price, \$2.75. Our price, delivered to your post office **\$1.95**
- No. 29—Blue Denim Overall, heavy 8 oz. cloth, cut on same large pattern and made just as No. 19. Regular value \$2.50. Our price **1.75**
- No. 39—Combination Overall, heaviest weight denim, in blue or khaki color; big roomy and strongly sewn with six pockets. There is no better combination sold today at any price. Sizes 34 to 46, at ...**\$3.25**

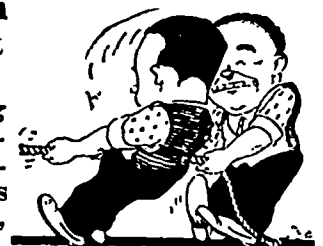
- No. 49—Work Shirt, made in coat style; good weight closely woven blue and white pin check cloth; extra large and long body and sleeves; double yoke over shoulders; extension neck band. Sizes 14 1/2 to 17. Price .....**\$1.65**
- No. 59—Navy Blue Drill, cut and made just as No. 49. A light weight long service shirt at .....**\$1.60**
- No. 23—The Old Reliable Blue Chambray Shirt, good weight cloth; cut in generous size; double yoke and extension neck band, but not coat style. Sizes 15 to 17 1/2 Price delivered .....**\$1.25**

Our Shirts and Overalls are not made to fit a catalogue price, they are cut and made to fit full sized men.

Send us a trial order, give stock number of articles wanted, size and color. Enclose money order for the amount. Your goods will be shipped to your address postage paid.

If the goods are not satisfactory return them. We will refund your money by next mail.

Get together. Organize a Co-operative Buying Pool if one is not already in your district. Co-operative buying is just as profitable as co-operative selling. Ask us for discounts on pooled orders for Shoes, Men's Clothing, Overalls, Work Shirts, etc. Reference Royal Bank, Winnipeg.



**SAMPLE SYSTEM**  
1417 MAIN STREET, WINNIPEG.

**APPROVES CO-OP MARKETING**

The Chamber of Commerce of the United States has gone on record as approving the principle of co-operative marketing. Its Research Department has made the following report:

"One of the principal national problems of American Agriculture is to adjust the relation of production to real market requirements. The importance of scientific marketing and adequate marketing facilities is now becoming more clearly appreciated.

"The value of co-operative marketing of agricultural products has been especially demonstrated in this section of the country. We favor such legislation as will promote the development of co-operative marketing organizations along lines that will leave the control and operation of marketing farm products in the hands of the

farmers themselves. Objection is made to proposals for government control of co-operative marketing through Federal bureaus. We are in favor of legislation to aid the farmer to help himself and to carry on his own business more efficiently."

**PROGRESS IN BELGIUM**

It is interesting to note that a chair of co-operation has now been established in Belgium. It is stated in the official organ of the Belgian Co-operative Union that a society called the "Propagators of Co-operation" has taken the initiative in this matter. After having collected sufficient funds for a regular course of lectures, the society suggested to the Administrative Board of the Brussels Free University the institution of a special chair of Co-operation, and the suggestion was eagerly adopted; and the first course of lectures was inaugurated on February 18 by Professor Louis de Brouckere. Thus Belgium is now in line with England, France and Germany as regards college courses on co-operation.

—The Producer, Manchester.

**CO-OP. ENFORCES CONTRACT.**

The Supreme Court of Tennessee recently decided the case of the Tennessee Cotton Grower's Association vs. Hanson, in favor of the association. It appeared that Hanson signed the organization agreement which was entered into prior to the formation of the association, and that subsequent thereto he signed the marketing agreement of the association under which he agreed to sell all of his cotton to the association. He failed to deliver his cotton to the association which thereupon brought suit for liquidated damages of five cents per pound and for an injunction to restrain him from disposing of cotton outside of the association. The association won in the lower court and Hanson appealed, with the above result.

**S.D. POOL MAKES FINAL PAYMENT**

Cheques amounting to \$372,376, representing the final payment on the 1925-26 winter wheat pool, were issued by the

**TIRES**

WE OWE IT ALL TO YOU—  
MR. MOTORIST.

You know good value when you see it.

You appreciate an honest and sincere service when you get it. And you reciprocate with your continued patronage. That's why The Tire Exchange has become Manitoba's largest automobile tire retailers.

WE THANK YOU.

**CORDS**

FULLY GUARANTEED

	Stan. Tire	Oversize Tire	Tube
30x3½ ... ..	\$ 9.75	\$12.00	\$2.35
31x4 ... ..	16.00	19.75	3.70
32x4 ... ..	17.00	21.50	3.25
33x4 ... ..	18.00	22.50	3.40
34x4 ... ..	19.50	24.50	3.25
32x4½ ... ..	23.00	29.00	4.00
33x4½ ... ..	24.50	30.50	4.00
34x4½ ... ..	25.50	32.00	4.15
29x4.40 .. ..	.....	14.00	3.40
31x4.40 .. ..	.....	16.00	3.50

**30x3½ CORD**

A good, sturdy tire, with heavy non-skid tread. A real buy in a first quality

tire ..... **\$8.00**

**Tube . . . . . \$1.50**

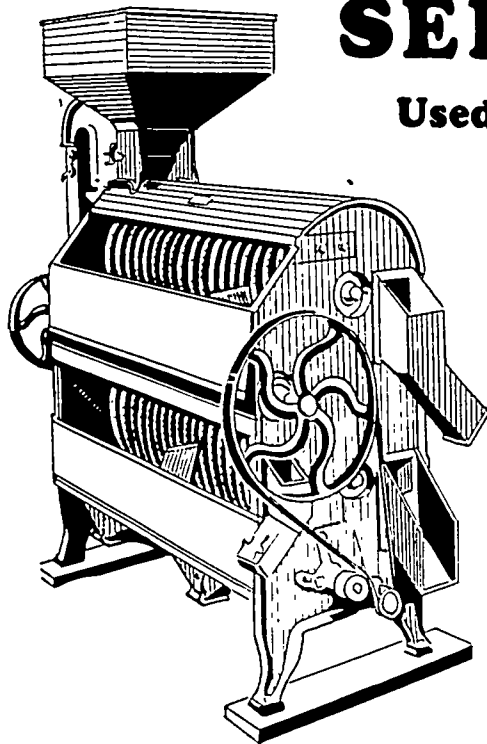
**The Tire Exchange**

575 Portage Ave. Phone B5398

**You Will Save Money**

IF YOU USE

**THE CARTER DISC SEPARATOR**



**Used on Every Continent on the Globe.**

All Terminal Elevators from the Great Lakes to the Coast, including Pool Terminals and various Pool Country Elevators, have Standard Carter Disc Separators in operation.

Made in two sizes for the Western Farmer:

**No. 1518 Carter Disc Separator—Capacity 18-25 Bus. per Hour.**

**No. 1537 Carter Disc Separator—Capacity 60-75 Bus. per Hour.**

2,265 Western Farmers proved last year that "the Carter Way is the Best Way."

Write for full information.

**The STRONG-SCOTT MFG. CO., Ltd.**  
**WINNIPEG, MAN.**

South Dakota Wheat Growers' Association in the third week in June.

In March of this year the Pool made an interim payment totaling \$415,571. The total amount paid by the Pool for winter wheat was \$2,300,000, the quantity handled being 1,959,923 bushels. This is an increase of 300,000 bushels over the volume handled last year, and about 1,000,000 bushels over the volume handled in 1923-24, the first year of the Pool's operation.

### POOL FOR MONTANA

Plans are being made by the management of the North Dakota Wheat Growers' Association, Grand Forks, to furnish marketing service to wheat growers in Montana. Separate pools will be maintained for the North Dakota and Montana growers.

Allen S. Kyle, production manager for the Saskatchewan Egg and Poultry Pool, has resigned to take up poultry farming in California.

### CO-OPERATION IN INDIA

Thirty years ago the co-operative movement was founded in the Punjab of India. Today it enrolls 110 central societies with a capital of \$12,000,000. There are 12,500 local co-ops., while the goal is double that number.

"When a man is in love, everything looks different to him."

"Yes, it's the same way when he knocks his head against a lamp post."

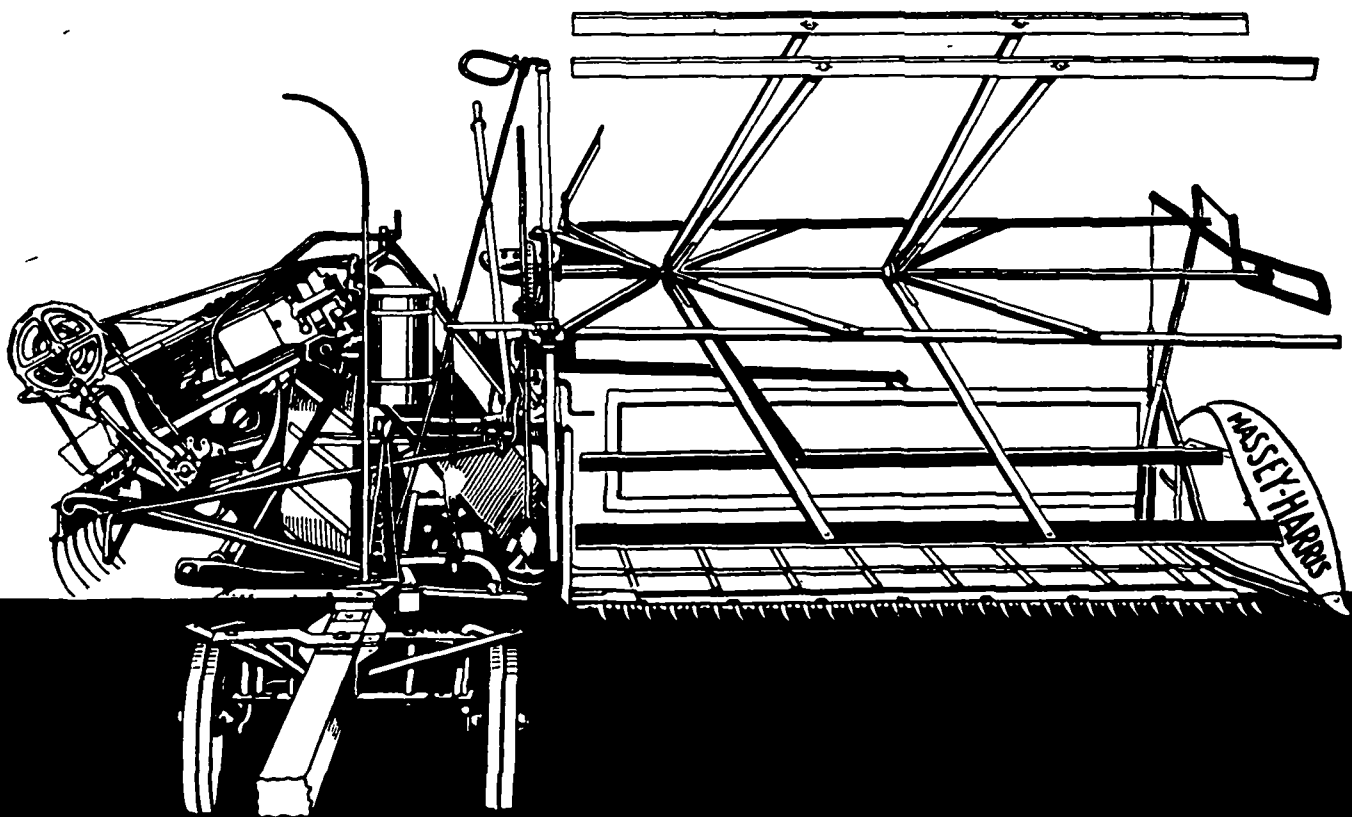
# MASSEY-HARRIS BINDER

## FAMOUS THE WORLD OVER FOR ITS RELIABILITY

To have a Binder that will harvest all conditions of crop is the aim of every grain grower and the realization of the owner of a Massey-Harris

**Uses Less Twine on Every Sheaf  
Has More Roller Bearings  
Costs Less for Repairs  
Lasts Longer Than Others**

**ECONOMICAL IN UP-KEEP — DEPENDABLE IN OPERATION**



## MASSEY-HARRIS COMPANY, LIMITED

ESTABLISHED 1877 - 49 YEARS AGO

Winnipeg, Montreal, Moncton, Brandon, Regina, Saskatoon,  
Swift Current, Yorkton, Calgary, Edmonton, Toronto

**Agencies Everywhere**

## At Every Season of the Year

the enterprising farmer needs the co-operation of a progressive bank. The best way to be sure that your seasonable financial requirements will be taken care of is to keep in close touch with your bank all through the year.

Build up your balance and your acquaintance. These may stand you in good stead in times of emergency or opportunity.

Total Assets in Excess of \$750,000,000.

## BANK OF MONTREAL

Established 1817

## WINTER COURSES

AT

## Manitoba Agricultural College

### Diploma Courses

The Practical course for young men opens Oct. 2nd,  
The Practical course for young women opens Nov. 19th.

### Degree Courses

The Science Course in Agriculture, B.S.A., for men opens  
October 11th.

The Science Course in Home Economics, B.Sc., (H.E.),  
for women opens October 11th.

Write to the Registrar for the Calendar giving full particulars of cost, etc.,  
of above courses and for the circular outlining short courses.

W. C. McKILLICAN, Dean.

## SOUTH AMERICAN WHEAT

An article recently appeared in the London Times regarding the great future for wheat growing in South America. The possibilities are tremendous, but comparatively little has been done in the matter of development. Even Argentina, which at present leads the various countries of South America in the cultivation of wheat, has only devoted a small proportion of its estimated 250,000,000 acres to that crop. Authorities consider that if 50,000,000 acres were placed under wheat the present yearly export easily could be doubled. In Chile it is estimated that there are 95,000,000 acres arable land, of which 20,000,000 remain uncultivated. Of this acreage 15,000,000 would be suitable for wheat, but only 2,000,000 are utilized for that purpose. The average yield of this acreage is about 30,000,000 bus. per year, but it is officially stated that the country could produce 65,000,000 bus. of which at least 20,000,000 could be exported.

Uruguay is advancing in importance as a wheat growing country, there being about 1,000,000 acres under cultivation, which could be greatly increased. Colombia and Bolivia are also very promising; in Colombia alone at least 12,000,000 acres would be suitable for wheat growing, and Bolivia could devote an equal area to the purpose. As transportation facilities are improving, it is believed that it will not be long before those two countries enter the export market. Brazil is also taking its place among the wheat growing countries, and fine crops are being raised in Venezuela.

—London Correspondence of  
Northwestern Miller.

## MIND TOOT OF THE TOOTER

He heard the toot but tried to  
scoot

And beat the choo-choo to it.  
The poor galoot now twangs a  
flute,

Take heed and don't you do it.

A membership campaign with a goal of 20,000 members has been launched by the Minnesota Wheat Growers' Co-operative Marketing Association, Minneapolis.

**NABOB**  
**Coffee**

How often is the whole meal  
judged by the coffee!  
Serve Nabob.  
It is not any more expensive.

Famous for Flavor

When writing advertisers please mention The Scoop Shovel.

### Pool Contract is Binding

(Continued from Page 2.)

of trade cannot be enforced unless (a) it is reasonable as between the parties; (b) it is consistent with the interests of the public." He found that the Pool contract was reasonable and consistent with public interest.

Coming to the last of the pleas of the defence, Mr. Justice Lamont held that 25 cents a bushel was not "an unconscionable amount at which to fix the damage under the circumstances" and he found the "25 cents per bushel stipulated for in the contract to be liquidated damages and that the defendant is liable for the amount."

### Pool Gets Full Damage

Mr. Justice Turgeon in his judgment held that there was a completed contract between the Pool and Zurowski; that the contract was not in restraint of trade or detrimental to public interest and that the Pool was entitled to recover 25 cents a bushel liquidated damaged as provided in the contract. The Pool operations, he thought, required the license of a commission merchant rather than the license of a primary grain dealer.

Mr. Justice Martin held that the Pool contract was "partially good, partially void as being in restraint of trade." On the question of damages he held that the Pool was only entitled to recover "actual damages suffered, namely, one per cent (for commercial reserve) on 1590 bushels at \$1.66 a bushel which amounts to \$26.39 and two cents a bushel (for elevator reserve) which amounts to \$31.80, a total of \$58.19."

Chief Justice Sir Frederick Haultain and Mr. Justice McKay concurred with the judgment of Mr. Justice Lamont and the judgment of the court therefore was that the Pool contract was valid in law and that the defendant Zurowski was bound by its terms and liable to the damages provided in case of violation of the contract. The appeal of the Pool was therefore allowed, the judgment of the trial court set aside, and judgment entered for the Pool for \$397.50, being 25 cents a bushel on 1590 bushels, the full amount claimed by the Pool, and costs.

## A Safe and Convenient Savings Service

THOUSANDS OF DEPOSITORS in rural districts are availing themselves of the "Mail Saving" Service afforded by this institution. Perfect safety guaranteed by the Province of Manitoba. Write for folder "Saving by Mail" which explains this easy method of saving.

## Province of Manitoba Savings Office

WINNIPEG

"Conducted to Foster the Thrift and Welfare of the People."

### MILLAR, MACDONALD & CO.

CHARTERED ACCOUNTANTS

460 MAIN STREET  
WINNIPEG



AUDITORS TO THE  
MANITOBA WHEAT POOL

Thos. J. Murray, K.C. Ralph Maybank  
Clifford Dick

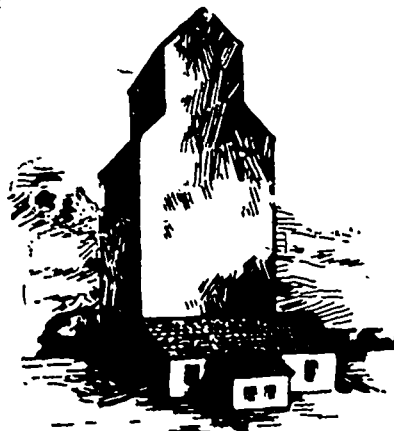
### Murray, Maybank & Dick

Barristers

ELECTRIC CHAMBERS,  
WINNIPEG.

## General Contractors and Engineers

Consult Us  
For Your  
Building  
Requirements



Our Organization  
Always at Your  
Service and  
Satisfaction  
Guaranteed

## Pearson-Burleigh Ltd.

601 McINTYRE BLOCK,  
WINNIPEG

## Pool Ripples



A newly married woman was shopping, and was determined that the grocer should not take advantage of her youth and inexperience.

"Don't you think these eggs are very small?" she cried critically.

"I do," answered the grocer, "but that's the kind the farmers send me. They are fresh from the country this morning."

"Yes," said the shopper, "that's the trouble with those farmers. They're so anxious to get their eggs sold that they take them off the nest too soon!"

For an hour the teacher had dwelt with painful iteration on the part played by carbo-hydrates, proteids, and fats respectively, in the upkeep of the human body. At the end of the lesson the usual test questions were put: "Can any girl tell me the three foods required to keep the body in health?" the teacher asked. There was silence till one maiden held up her hand and replied: "Yer breakfast, yer dinner, and yer supper."

The following letter was received recently by a company which manufactures corn syrup:

"Dear Sirs: Though I have taken six cans of your corn syrup, my feet are no better now than when I started." — The Open Road.

Boss—Want a job, eh? Well, there's not enough doing around here to keep a man busy for an hour a day.

Applicant—Just the kind of a place I'm looking for, mister.

"Can you direct me to the best hotel in this town?" asked the stranger as he deposited his bag on the station platform.

"I can," replied the man who was waiting for a train going the other way, "but I hate to do it."

"Why?"

"Because you will think, after you've seen it, that I'm a liar."

## CLASSIFIED ADVERTISEMENTS

This section is especially provided for Pool members. Advertise here anything you wish to buy, sell, or exchange. The rate is 2c per word for each insertion. Minimum charge for single advertisement, 30c. Cash must accompany order.

In counting the words include name and address. Each group of figures and initials counts as a word. All new advertisements or changes should reach us not later than the 14th of each month.

### Livestock

**For Sale**—Chinchillas, 3-4 months old, from imported pedigreed stock. My rabbits are hardy and prolific. Commence fur farming and buy your stock from a Pool Member. C. W. Watson, Brookdale, Man. 3-6

### Miscellaneous

**Auto, Tractor and General Machine bearings and connecting rods rebabbitted.** Manitoba Bearing Works, 150 Notre Dame East, Winnipeg. t-f

**Glencarnock, Molassine Meal**—100 lbs., \$4.50; Calf Meal, 100 lbs., \$5.50; Stock Tonic, per package, \$1.00; Molasses in barrels, 54 gal., \$28.00; in pails, 60 lbs., \$3.50; Oil, Cake Meal, 10 lbs., \$3.50. Jas. D. MacGregor, Glencarnock Stock Farms, Brandon, Man. 4-6

## Vulcan Iron Works Limited

Established 1874

WINNIPEG

Anything in Iron and Steel

Prompt and Efficient Service

A travelling salesman, while motoring through Iowa, drove up to a gasoline station and found the tender a lazy country boy.

"Hey, boy," said the salesman, "I want some gasoline. Get a move on you. You'll never get anywhere in this world unless you push. Push is essential. When I was young, I pushed and that got me where I am."

"Well, boss," said the boy, "I reckon as how you'll have to push again, 'cause we ain't got a drop of gas in the place."

Fancy live poultry supplied exclusively by the Producers Co-operative Exchange—an organization of over 1,100 Virginia farmers carefully dressed.—Ad in a Richmond paper.

When writing advertisers please mention The Scoop Shovel

## Farm Machinery

**For Sale**—14-28 Allwork Tractor, Red River Separator complete. First class condition. Consider Fordson Tractor. Fred C. Henton, Birnie, Man. 6-3

**For Sale**—18x36 Stinson Tractor; Steel Case Separator, 28 inches, complete with drive belt and ready to go; Four furrow Lacrosse Engine going; 220 gallon Kerosene Tank; Eight foot engine double disc; Samson Engine and two furrow plow. Owing to my work in the Pool I have cut down my farming operations and will sell these machines at snap prices—either for cash or on time — f.o.b. Oakville. Address C. H. Burnell, Manitoba Wheat Pool, Winnipeg.

**For Sale**—Four furrow engine plow, only ploughed 150 acres, in first-class shape. Also heavy engine disk, both at a bargain. John Shepherd, Laurier, Man. 7-1

**Selling**—Rosen Rye, thoroughly climatized. Seven years grown in Dauphin district, wintered 95% perfect 1926 with little snow. Per bushel, \$1.10, bags free. Also Encyclopedia Britannica, 20th century edition, 30 volumes with hardwood case. Cost \$135. Snap for somebody for \$25.00. Shipping weight 200 lbs. Fred Forsberg & Sons, Dauphin, Man. 7-1

AUTO WRECKING CO., LTD., FORT ST.

Used and new auto parts and accessories for any make of car ever built. Complete stock of parts for Ford and Chevrolet cars in brand new stock. New or used axle shafts, gears, bearings, tires, tubes, tops, bodies, magnetos, engines, transmissions, radiators, wheels, springs, rims, etc., etc. Also used parts for Titan, Case, Neilson and Waterloo Boy Tractors. Largest wrecking house in Canada. Save 25 to 80 per cent. on your purchase. Orders given prompt attention.

AUTO WRECKING CO., LTD.  
263 TO 273 FORT ST., WINNIPEG.

## Used and New Auto Parts

for every make of car.

Engines, Magnetos, Gears, Generators, Radiators, Wheels, Tractor Repairs, Used Belting.

CITY AUTO WRECKING CO.  
783 MAIN ST., WINNIPEG



Cotton BAGS Jute  
Grain Bags Twine

BEMIS BRO. BAG CO.,  
WINNIPEG

## LIVE POULTRY

WANTED

Prices quoted absolutely guaranteed until August 20, inclusive.  
Hens, over 6 lbs., extra fat, 21c; over 5 lbs., 18c; 4-5 lbs., 16c; under 4 lbs., in good condition ... 14c  
Roosters ... 10c  
Turkeys ... 17c

All prices live weight f.o.b. Winnipeg  
Licensed and Bonded  
GOLDEN STAR FRUIT AND  
PRODUCE CO.  
91-95 Lusted St., Winnipeg, Man.

**ONTARIO WILL TAKE CHARGE OF EXPORT**

Encouraged by the success in handling a portion of the apple crop last year, the Ontario government now proposes to take full charge of the marketing of practically all the agricultural output produced for export. Butter, eggs, apples, and anything else shipped out of the country in any volume by the farmers of Ontario will be collected, inspected, graded and exported under an official government brand, according to an announcement by Hon. John S. Martin, provincial minister of agriculture, before a gathering of over ninety Ontario bank managers, at the Kemptville Agricultural School, on June 14.

The government expects to make arrangements with the new \$7,000,000 warehouse now under construction at the foot of York street, Toronto, for storing the produce, so that the same may be marketed gradually throughout the season. The government, stated Mr. Martin, is prepared to bear the total cost of storing, grading and inspection.

**Protect Quality Producers**

The Ontario government, by grading everything and stamping the grades with its brand of approval, before exporting, would protect the producer of quality from the dishonest shipper. In order to lower the cost of marketing, agents would be stationed in the Old Country to look after interests there. A case was cited where 5 per cent. commission, amounting to \$100 on a single car of pears, was saved when the owner happened to follow the shipment across the Atlantic, and visit the firm selling it.

Details of this new marketing scheme, Mr. Martin admitted, had not been fully worked out, but he promised that action would be taken.

**Not Government Merchandising**

Referring to Mr. Martin's announcement, the Toronto Globe said editorially: "The program does not call for government merchandising, a function involving investment and speculation which does not belong to a government. It provides for assistance to cooperative societies, as well as wholesalers and other shippers,

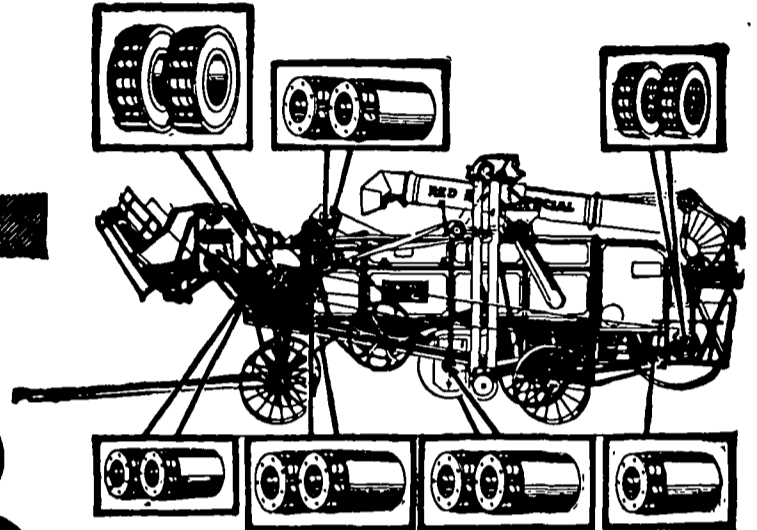
by extending inspection in order to encourage quality, and by helping to advertise the products in the old country. It is not proposed to restrict the export of inferior grades, but it is to be hoped that everything within reason will be done to disconnect these grades with the name of the Province. While prices of

agricultural products as a whole are governed by the world's supply and demand, the consumer has learned to differentiate as to quality, and is willing to pay more for insurance in this respect. Therefore, if Ontario wishes its name to be linked with good prices, it must keep its lower grades in the background."

**Because it SAVES All the GRAIN—**

*The Threshermen*

**4 and 13**



**ROLLER BEARINGS**

*Alemite-Zerk Lubrication and the Tilting Feeder*

The 4 Threshermen—the Big Cylinder, the "Man Behind the Gun," the Steel Winged Beater and the Beating Shakers—are built into every Nichols & Shepard Thresher.

In the 22x36 farm thresher, they are ready to work for you, to thresh your crop, just when it is fit, and send the last kernel of grain to the wagon box, none to the straw pile.

12 Hyatt Roller Bearings with Alemite-Zerk Lubrication are standard equipment on 22x36 Nichols & Shepard Threshers. A Fordson handles it successfully.

The roller bearings greatly reduce the power necessary to thresh with any model.

A new manufacturing method puts the price within the reach of any farmer.

The construction is practically all steel, making the machine very long lived.

Send for this book—that tells the whole story.

**NICHOLS & SHEPARD**

*The Red River Special Line*



**THE RedRiver Special Line**  
 Threshers  
 22x36  
 26x48  
 30x52  
 32x56  
 36x60  
 Tractors  
 N & S  
 Oil-Gas  
 25-50  
 Allis-Chalmers  
 18-25  
 20-35  
 Nichols & Shepard  
 Steam  
 Engines

This book, "How a Good Thresher is Built," will tell you more of the Four Threshermen, and how the new method of manufacture has enabled us to put the always good Nichols & Shepard Thresher on the market at a price that places it within the reach of the thousands of farmers who realize that the individual rig is the best way to thresh.



**We Will Gladly Send This Book Free, Upon Receipt of the Coupon**

NICHOLS & SHEPARD COMPANY,  
 307 Marshall St., Battle Creek, Mich.

Send me the book "How a Good Thresher is Built."

Name.....

City.....

R. F. D. .... State.....

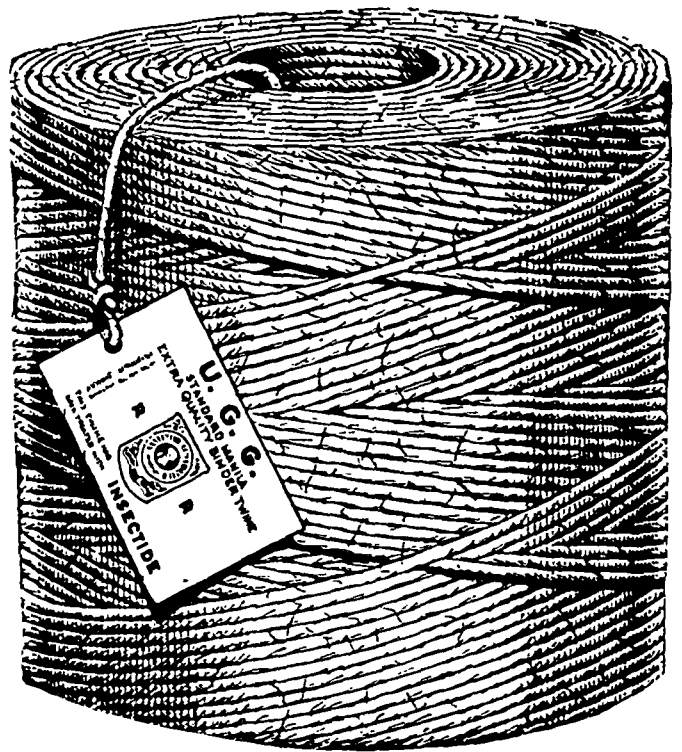
My tractor is a.....size.....make.

**—it SAVES the FARMER'S THRESH BILL**

When writing advertisers please mention The Scoop Shovel

# U. G. G. BINDER TWINE

*Famous throughout  
Western Canada for  
Quality and Satisfaction*



**Strong, Free Running Full Length.**

For ten years the influence of this Company has been of immense benefit to the Farmers of Western Canada. Farmers throughout the West have been able to buy their Twine at lower prices, because there was a Farmers' Company in the Twine business.

United Grain Growers still set the pace in twine prices, and U.G.G. elevators sell twine at lower prices than prevail at many points where there is no U.G.G. competition.

U.G.G. Twine is supplied in two sizes, 550 feet to the pound and 800 feet to the pound. Every pound full length, every ball uniform in thickness, which makes it free running. Uniform strength guards against breaks.

Two sizes of ball. The big one shown in the picture runs 6 to the fifty pound bale. Most farmers like the big new ball, but some still prefer the old style ball, 10 to the 50 pound bale. Order size and length you want.

**GIVE YOUR ORDER NOW FOR U.G.G. TWINE TO ANY U.G.G. ELEVATOR. TWINE IS ALREADY ON HAND AT SOME ELEVATORS AND IS ON THE WAY TO MANY OTHERS.**

**MANY U.F.M. LOCALS ARE HANDLING U.G.G. TWINE. ASK YOUR SECRETARY ABOUT THIS IF YOU DO NOT LIVE NEAR A U.G.G. ELEVATOR**

Telephone the nearest U.G.G. Elevator for Twine Prices.

# UNITED GRAIN GROWERS LTD.